

**CONDENSED CONSOLIDATED STATEMENTS OF PROFIT OR LOSS (UNAUDITED)  
FOR THE SECOND QUARTER AND YEAR-TO-DATE ENDED 30 JUNE 2017**

|  | Quarter ended |             | Year-to-date ended |             |
|--|---------------|-------------|--------------------|-------------|
|  | 30.6.2017     | 30.6.2016   | 30.6.2017          | 30.6.2016   |
|  | RM'000        | RM'000      | RM'000             | RM'000      |
| <b>Revenue</b>                                     | 1,306,287     | 1,216,838   | 2,482,367          | 2,268,332   |
| Operating expenses                                 | (1,090,505)   | (1,058,806) | (2,102,940)        | (1,998,562) |
| Other operating income                             | 15,968        | 11,692      | 111,663            | 115,817     |
| <b>Operating profit</b>                            | 231,750       | 169,724     | 491,090            | 385,587     |
| Finance costs                                      | (34,103)      | (32,182)    | (75,232)           | (66,011)    |
| Other gain items                                   | 496,838       | 515,085     | 496,838            | 515,085     |
| Share of results of associates and a joint venture | 7,011         | 6,775       | 13,663             | 11,057      |
| <b>Profit before tax</b>                           | 701,496       | 659,402     | 926,359            | 845,718     |
| Tax expense  | (52,802)      | (37,084)    | (106,508)          | (75,088)    |
| <b>Profit for the period</b>                       | 648,694       | 622,318     | 819,851            | 770,630     |
| <b>Profit attributable to:</b>                     |               |             |                    |             |
| Owners of the Company                              | 629,720       | 606,601     | 784,095            | 746,807     |
| Non-controlling interests                          | 18,974        | 15,717      | 35,756             | 23,823      |
|  | 648,694       | 622,318     | 819,851            | 770,630     |
| <b>Earnings per share (sen)</b>                    |               |             |                    |             |
| Basic  | 25.29*        | 26.26       | 31.49*             | 33.31       |
| Diluted  | N/A           | 25.90       | N/A                | 32.84       |

\* due to higher weighted average number of ordinary shares in issue arising from the exercise of warrants and resale of treasury shares in the previous financial year.

*The Condensed Consolidated Statements of Profit or Loss should be read in conjunction with the Audited Financial Statements for the financial year ended 31 December 2016 and the accompanying explanatory notes attached to the Interim Financial Statements*



# HAP SENG CONSOLIDATED BERHAD (26877-W)

(Incorporated in Malaysia)

## CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (UNAUDITED) FOR THE SECOND QUARTER AND YEAR-TO-DATE ENDED 30 JUNE 2017

|   | Quarter ended   |                | Year-to-date ended |                 |
|---|-----------------|----------------|--------------------|-----------------|
|   | 30.6.2017       | 30.6.2016      | 30.6.2017          | 30.6.2016       |
|   | RM'000          | RM'000         | RM'000             | RM'000          |
| <b>Profit for the period</b>  | 648,694         | 622,318        | 819,851            | 770,630         |
| <b>Other comprehensive (expense)/income net of tax:</b>                             |                 |                |                    |                 |
| <i>Items that will be reclassified subsequently to profit or loss</i>               |                 |                |                    |                 |
| Foreign currency translation differences for foreign operations                     | (11,347)        | 3,386          | (2,532)            | (9,940)         |
| Share of foreign currency translation differences of associates and a joint venture | (1,700)         | 1,975          | 565                | (2,927)         |
| Change in fair value of cash flow hedge   | 2,907           | (7,170)        | 5,181              | (14,212)        |
| <b>Total other comprehensive (expense)/income for the period</b>                    | <b>(10,140)</b> | <b>(1,809)</b> | <b>3,214</b>       | <b>(27,079)</b> |
| <b>Total comprehensive income for the period</b>                                    | <b>638,554</b>  | <b>620,509</b> | <b>823,065</b>     | <b>743,551</b>  |
| <b>Total comprehensive income attributable to:</b>                                  |                 |                |                    |                 |
| Owners of the Company   | 621,910         | 601,386        | 787,472            | 724,278         |
| Non-controlling interests   | 16,644          | 19,123         | 35,593             | 19,273          |
|   | <b>638,554</b>  | <b>620,509</b> | <b>823,065</b>     | <b>743,551</b>  |

The Condensed Consolidated Statements of Comprehensive Income should be read in conjunction with the Audited Financial Statements for the financial year ended 31 December 2016 and the accompanying explanatory notes attached to the Interim Financial Statements

**CONDENSED CONSOLIDATED STATEMENTS OF FINANCIAL POSITION (UNAUDITED)**  
**AS AT 30 JUNE 2017**

|                                    | <b>As at</b><br><b>30.6.2017</b><br>RM'000 | <b>As at</b><br><b>31.12.2016</b><br>RM'000<br><i>(Audited)</i> |
|------------------------------------|--|---|
| <b>Non-current assets</b>          |  |   |
| Property, plant and equipment      | 1,766,134                                  | 1,798,774   |
| Prepaid lease payments             | 198,382                                    | 201,367   |
| Biological assets                  | 458,697                                    | 458,585   |
| Investment properties              | 1,531,387                                  | 1,675,054   |
| Investment in associates           | 453,515                                    | 500,934   |
| Investment in a joint venture      | 371  | 844   |
| Land held for property development | 1,127,837                                  | 720,173   |
| Intangible assets                  | 85,149                                     | 85,149  |
| Trade and other receivables        | 1,206,691                                  | 1,041,254   |
| Other non-current financial assets | 47,816                                     | 115,844   |
| Deferred tax assets                | 20,617                                     | 21,809  |
|                                    | <hr/> 6,896,596                            | <hr/> 6,619,787   |
| <b>Current assets</b>              |  |   |
| Inventories                        | 1,202,662                                  | 1,163,461   |
| Property development costs         | 789,572                                    | 682,386   |
| Trade and other receivables        | 1,706,423                                  | 2,030,093   |
| Tax recoverable                    | 20,541                                     | 19,471  |
| Other current financial assets     | 71,376                                     | 171,243   |
| Money market deposits              | 603,211                                    | 354,736   |
| Cash and bank balances             | 711,450                                    | 684,284   |
|                                    | <hr/> 5,105,235                            | <hr/> 5,105,674   |
| <b>TOTAL ASSETS</b>                | <hr/> <b>12,001,831</b>                    | <hr/> <b>11,725,461</b>   |

**CONDENSED CONSOLIDATED STATEMENTS OF FINANCIAL POSITION (UNAUDITED) (Continued)**  
**AS AT 30 JUNE 2017**

|   | <b>As at<br/>30.6.2017</b> | <b>As at<br/>31.12.2016</b> |
|---|----------------------------|-----------------------------|
|   | RM'000                     | RM'000<br><i>(Audited)</i>  |
| <b>Equity attributable to owners of the Company</b> |                            |                             |
| Share capital                                       | 2,489,682                  | 2,489,682                   |
| Reserves  | 3,415,128                  | 3,001,010                   |
|   | <hr/>                      | <hr/>                       |
|   | 5,904,810                  | 5,490,692                   |
| Less: Treasury shares                               | (35)                       | (16)                        |
|   | <hr/>                      | <hr/>                       |
|   | 5,904,775                  | 5,490,676                   |
| <b>Non-controlling interests</b>                    | 633,576                    | 631,779                     |
| <b>TOTAL EQUITY</b>                                 | <hr/>                      | <hr/>                       |
|   | 6,538,351                  | 6,122,455                   |
| <br><b>Non-current liabilities</b>                  |                            |                             |
| Payables and provisions                             | 18,535                     | 18,433                      |
| Borrowings  | 1,588,453                  | 1,920,316                   |
| Other non-current financial liabilities             | 2,782                      | -                           |
| Deferred tax liabilities                            | 229,745                    | 230,590                     |
|   | <hr/>                      | <hr/>                       |
|   | 1,839,515                  | 2,169,339                   |
| <br><b>Current liabilities</b>                      |                            |                             |
| Payables and provisions                             | 979,350                    | 880,160                     |
| Tax payable   | 79,533                     | 47,375                      |
| Borrowings  | 2,551,211                  | 2,504,931                   |
| Other current financial liabilities                 | 13,871                     | 1,201                       |
|   | <hr/>                      | <hr/>                       |
|   | 3,623,965                  | 3,433,667                   |
| <b>TOTAL LIABILITIES</b>                            | <hr/>                      | <hr/>                       |
|   | 5,463,480                  | 5,603,006                   |
| <b>TOTAL EQUITY AND LIABILITIES</b>                 | <hr/>                      | <hr/>                       |
|   | 12,001,831                 | 11,725,461                  |
| <br><b>Net assets per share (RM)</b>                | <hr/>                      | <hr/>                       |
|   | 2.37                       | 2.21                        |
| <br>Number of shares net of treasury shares ('000)  | <hr/>                      | <hr/>                       |
|   | 2,489,678                  | 2,489,680                   |

*The Condensed Consolidated Statements of Financial Position should be read in conjunction with the Audited Financial Statements for the financial year ended 31 December 2016 and the accompanying explanatory notes attached to the Interim Financial Statements*

**CONDENSED CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY (UNAUDITED)  
FOR THE YEAR-TO-DATE ENDED 30 JUNE 2017**

|  | ← Attributable to Owners of the Company → |   |                                     |                              | Total<br>RM'000  | Non-<br>controlling<br>interests<br>RM'000 | Total<br>Equity<br>RM'000 |
|--|---|---|-------------------------------------|------------------------------|------------------|--|---------------------------|
|  | Share<br>Capital<br>RM'000                | Non-<br>distributable<br>Reserves<br>RM'000 | Distributable<br>Reserves<br>RM'000 | Treasury<br>Shares<br>RM'000 |                  |  |                           |
| <b>At 1 January 2017</b>                           | 2,489,682                                 | 1,058,398                                   | 1,942,612                           | (16)                         | 5,490,676        | 631,779                                    | 6,122,455                 |
| Profit for the period                              | -   | -   | 784,095                             | -                            | 784,095          | 35,756                                     | 819,851                   |
| Total other comprehensive<br>income for the period | -   | 3,377                                       | -                                   | -                            | 3,377            | (163)                                      | 3,214                     |
| Total comprehensive income<br>for the period       | -   | 3,377                                       | 784,095                             | -                            | 787,472          | 35,593                                     | 823,065                   |
| Share-based payments<br>by a subsidiary            | -   | 98  | -                                   | -                            | 98               | 95   | 193                       |
| Changes in ownership interest<br>in subsidiaries   | -   | -   | -                                   | -                            | -                | 3,000                                      | 3,000                     |
| Purchase of treasury shares                        | -   | -   | -                                   | (19)                         | (19)             | -  | (19)                      |
| Purchase of treasury shares by<br>a subsidiary     | -   | -   | -                                   | -                            | -                | (5)  | (5)                       |
| Dividend   | -   | -   | (373,452)                           | -                            | (373,452)        | -  | (373,452)                 |
| Dividends paid to<br>non-controlling interests     | -   | -   | -                                   | -                            | -                | (36,886)                                   | (36,886)                  |
| <b>At 30 June 2017</b>                             | <b>2,489,682</b>                          | <b>1,061,873</b>                            | <b>2,353,255</b>                    | <b>(35)</b>                  | <b>5,904,775</b> | <b>633,576</b>                             | <b>6,538,351</b>          |

**CONDENSED CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY (UNAUDITED)  
FOR THE YEAR-TO-DATE ENDED 30 JUNE 2017**

|   | ← Attributable to Owners of the Company → |   |                                     |                              | Total<br>RM'000  | Non-<br>controlling<br>interests<br>RM'000 | Total<br>Equity<br>RM'000 |
|---|---|---|-------------------------------------|------------------------------|------------------|--|---------------------------|
|   | Share<br>Capital<br>RM'000                | Non-<br>distributable<br>Reserves<br>RM'000 | Distributable<br>Reserves<br>RM'000 | Treasury<br>Shares<br>RM'000 |                  |  |                           |
| <b>At 1 January 2016</b>                            | 2,249,731                                 | 485,063                                     | 1,797,758                           | (289,904)                    | 4,242,648        | 598,746                                    | 4,841,394                 |
| Profit for the period                               | -   | -   | 746,807                             | -                            | 746,807          | 23,823                                     | 770,630                   |
| Total other comprehensive<br>expense for the period | -   | (22,529)                                    | -                                   | -                            | (22,529)         | (4,550)                                    | (27,079)                  |
| Total comprehensive income<br>for the period        | -   | (22,529)                                    | 746,807                             | -                            | 724,278          | 19,273                                     | 743,551                   |
| Share-based payments<br>by a subsidiary             | -   | 28  | -                                   | -                            | 28               | 26   | 54                        |
| Exercise of warrants                                | 200,387                                   | 130,251                                     | -                                   | -                            | 330,638          | -  | 330,638                   |
| Changes in ownership interest<br>in a subsidiary    | -   | -   | -                                   | -                            | -                | 300  | 300                       |
| Purchase of treasury shares                         | -   | -   | -                                   | (8)                          | (8)              | -  | (8)                       |
| Purchase of treasury shares by<br>a subsidiary      | -   | -   | -                                   | -                            | -                | (5)  | (5)                       |
| Resale of treasury shares                           | -   | 284,197                                     | -                                   | 195,075                      | 479,272          | -  | 479,272                   |
| Dividend  | -   | -   | (359,783)                           | -                            | (359,783)        | -  | (359,783)                 |
| Dividends paid to<br>non-controlling interests      | -   | -   | -                                   | -                            | -                | (21,909)                                   | (21,909)                  |
| <b>At 30 June 2016</b>                              | <b>2,450,118</b>                          | <b>877,010</b>                              | <b>2,184,782</b>                    | <b>(94,837)</b>              | <b>5,417,073</b> | <b>596,431</b>                             | <b>6,013,504</b>          |

*The Condensed Consolidated Statements of Changes in Equity should be read in conjunction with the Audited Financial Statements for the financial year ended 31 December 2016 and the accompanying explanatory notes attached to the Interim Financial Statements*

**CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED)  
FOR THE YEAR-TO-DATE ENDED 30 JUNE 2017**

|  | <b>Year-to-date ended</b> |                  |
|--|---------------------------|------------------|
|  | <b>30.6.2017</b>          | <b>30.6.2016</b> |
|  | RM'000                    | RM'000           |
| <b>Cash flows from operating activities</b>                                    |                           |                  |
| Profit before tax  | 926,359                   | 845,718          |
| Adjustments for:   |                           |                  |
| Non-cash items   | 68,441                    | (188,760)        |
| Non-operating items  | (570,157)                 | (365,294)        |
| Dividend income  | (8,286)                   | (1,798)          |
| Net interest expense   | 68,134                    | 60,691           |
| Operating profit before working capital changes                                | 484,491                   | 350,557          |
| Net changes in working capital   | (65,597)                  | (56,072)         |
| Net changes in loan receivables  | (169,186)                 | 218,637          |
| Net tax paid   | (75,148)                  | (59,297)         |
| Net interest paid  | (80,938)                  | (79,398)         |
| Additions to land held for property development                                | (492,328)                 | (15,244)         |
| <b>Net cash flows (used in)/generated from operating activities</b>            | <b>(398,706)</b>          | <b>359,183</b>   |
| <b>Cash flows from investing activities</b>                                    |                           |                  |
| Dividends received from associates and a joint venture                         | 62,120                    | 3,068            |
| Dividends received from available-for-sale equity instruments                  | -                         | 1,960            |
| Dividends received from held for trading equity instruments                    | -                         | 36               |
| Dividends received from money market deposits                                  | 5,998                     | 1,322            |
| Increase in money market deposits  | (247,942)                 | (340,697)        |
| Acquisition of subsidiaries net of cash acquired                               | -                         | (369,343)        |
| Redemption of redeemable preference shares from non-controlling interests      | (7,000)                   | -                |
| Disposal of subsidiaries net of cash disposed                                  | 744,646                   | 380,925          |
| Proceeds from disposal of remaining 49% equity interest in a former subsidiary | 367,500                   | -                |
| Proceeds from issuance of shares to non-controlling interests                  | 10,000                    | 300              |
| Proceeds from disposal of property, plant and equipment                        | 79,271                    | 119,426          |
| Proceeds from the redemption of available-for-sale equity instruments          | -                         | 12,000           |
| Proceeds from disposal of held for trading equity instruments                  | 104,479                   | -                |
| Purchase of property, plant and equipment                                      | (69,690)                  | (131,039)        |
| Additions to prepaid lease payments  | (1,338)                   | (12,800)         |
| Additions to biological assets   | (199)                     | (83)             |
| Additions to investment properties   | (11,283)                  | (58,876)         |
| <b>Net cash flows generated from/(used in) investing activities</b>            | <b>1,036,562</b>          | <b>(393,801)</b> |
| <b>Cash flows from financing activities</b>                                    |                           |                  |
| Dividends paid to owners of the Company and non-controlling interests          | (410,338)                 | (381,692)        |
| Net repayment of borrowings  | (208,531)                 | (136,794)        |
| Proceeds from resale of treasury shares  | -                         | 479,272          |
| Proceeds from issuance of shares pursuant to the exercise of warrants          | -                         | 330,638          |
| Shares repurchased at cost   | (24)                      | (13)             |
| <b>Net cash flows (used in)/generated from financing activities</b>            | <b>(618,893)</b>          | <b>291,411</b>   |
| <b>Net increase in cash and cash equivalents</b>                               | <b>18,963</b>             | <b>256,793</b>   |
| Effects on exchange rate changes   | 1,759                     | (511)            |
| <b>Cash and cash equivalents at beginning of the period</b>                    | <b>684,039</b>            | <b>410,145</b>   |
| <b>Cash and cash equivalents at end of the period</b>                          | <b>704,761</b>            | <b>666,427</b>   |
| Cash and cash equivalents comprise the following amounts:                      |                           |                  |
| Deposits with licensed banks   | 485,378                   | 428,705          |
| Cash in hand and at bank   | 226,072                   | 243,738          |
| Bank overdrafts  | (6,689)                   | (6,016)          |
|  | <b>704,761</b>            | <b>666,427</b>   |

*The Condensed Consolidated Statements of Cash Flows should be read in conjunction with the Audited Financial Statements for the financial year ended 31 December 2016 and the accompanying explanatory notes attached to the Interim Financial Statements*

## PART A

### Explanatory Notes Pursuant to Financial Reporting Standard (FRS) 134, Interim Financial Reporting

#### 1. Basis of preparation

These interim financial statements have been prepared in accordance with the requirements of FRS 134, Interim Financial Reporting and the Main Market Listing Requirements of Bursa Malaysia Securities Berhad [“Bursa Securities”], and should be read in conjunction with the Group’s audited financial statements for the financial year ended 31 December 2016.

#### 2. Significant accounting policies

The accounting policies and presentation adopted by the Group in these interim financial statements are consistent with those adopted in the audited financial statements for the year ended 31 December 2016 except for changes arising from the adoption of FRS, IC Interpretations and Amendments that are effective for financial period beginning on or after 1 January 2017 which do not have a material impact on the financial statements of the Group on initial adoption.

##### Malaysian Financial Reporting Standards [“MFRS”]

On 19 November 2011, the Malaysian Accounting Standards Board [“MASB”] issued a new MASB approved accounting framework, the MFRS framework, to be adopted by non-private entities for annual periods beginning on or after 1 January 2012. However, adoption of the MFRS framework by entities that are within the scope of MFRS 141 Agriculture and IC Interpretation 15 Agreements for Construction of Real Estate, including its parent, significant investor and venturer [“Transitioning Entities”] will only be mandatory for annual periods beginning on or after 1 January 2018.

The Group falls within the definition of Transitioning Entities and is currently exempted from adopting the MFRS framework. Accordingly, the Group’s financial statements for annual period beginning on 1 January 2018 will be prepared in accordance with the MFRS and International Financial Reporting Standards. In presenting its first MFRS financial statements, the Group will be required to restate the comparative financial statements to amounts reflecting the application of MFRS framework. The majority of the adjustments required on transition will be made, retrospectively, against opening retained profits. Accordingly, the consolidated financial statements could be different if prepared under the MFRS framework.

#### 3. Comments on the seasonality or cyclicity of operations

The seasonal or cyclical factors affecting the results of the operations of the Group are as follows:

- (a) The performances of the Group’s Property Division and Building Materials Division were influenced by the slowdown in construction activities in the first quarter attributable to the timing of seasonal festive period.
- (b) The Group’s Plantation Division performance was influenced by general climatic conditions, age profile of oil palms, the cyclical nature of annual production and movements in commodity prices.

#### 4. Nature and amount of items affecting assets, liabilities, equity, net income, or cash flows that are unusual because of their nature, size or incidence

Save for the information disclosed in this interim financial report, there were no unusual items affecting assets, liabilities, equity, net income or cash flow during the interim period.



5. **Nature and amount of changes in estimates of amounts reported in prior interim periods of the current financial year or changes in estimates of amounts reported in prior financial years**

There were no changes in estimates of amounts reported in prior interim period of the current financial year or changes in estimates of amounts reported in prior financial years.

6. **Issues, cancellations, repurchases, resale and repayments of debt and equity securities**

During the current quarter, 2,000 shares were bought back and there was no resale or cancellation of treasury shares. All shares bought back were retained as treasury shares. The monthly breakdown of shares bought back during the current quarter was as follows:

Shares buyback

| Month      | No of shares repurchased | Purchase price per share |         | Average cost per share | Total cost |
|------------|--------------------------|--------------------------|---------|------------------------|------------|
|            |                          | Lowest                   | Highest |                        |            |
|            |                          | RM                       | RM      | RM                     | RM         |
| April 2017 | -                        | -                        | -       | -                      | -          |
| May 2017   | -                        | -                        | -       | -                      | -          |
| June 2017  | 2,000                    | 9.23                     | 9.23    | 9.3011                 | 18,602.28  |
| Total      | 2,000                    | 9.23                     | 9.23    | 9.3011                 | 18,602.28  |

As at 30 June 2017, the Company held 4,000 ordinary shares as treasury shares and the issued share capital of the Company remained unchanged at RM2,489,681,583 comprising 2,489,681,583 ordinary shares.

7. **Dividend**

The dividend paid out of shareholders' equity for ordinary shares during the interim period and preceding year corresponding period were as follows:

| Year-to-date ended |           |
|--------------------|-----------|
| 30.6.2017          | 30.6.2016 |
| RM'000             | RM'000    |

Dividend in respect of financial year ending 31 December 2016:

|   |   |         |
|---|---|---------|
| - first interim (15 sen) under the single tier system approved by the Directors on 19 May 2016 and paid on 28 June 2016 | - | 359,783 |
|---|---|---------|

Dividend in respect of financial year ending 31 December 2017:

|   |                |                |
|---|----------------|----------------|
| - first interim (15 sen) under the single tier system approved by the Directors on 31 May 2017 and paid on 28 June 2017 | 373,452        | -              |
|   | <u>373,452</u> | <u>359,783</u> |

**8. Segment information**

|  | <b>Plantation</b><br>RM'000 | <b>Property</b><br>RM'000 | <b>Credit<br/>financing</b><br>RM'000 | <b>Automotive</b><br>RM'000 | <b>Fertilizer<br/>trading</b><br>RM'000 | <b>Building<br/>materials</b><br>RM'000 | <b>Other non-<br/>reportable<br/>segments</b><br>RM'000 | <b>Eliminations</b><br>RM'000 | <b>Consolidated</b><br>RM'000 |
|--|-----------------------------|---------------------------|---------------------------------------|-----------------------------|---|---|---|-------------------------------|-------------------------------|
| <b><u>Current quarter ended 30 June 2017</u></b>   |                             |                           |                                       |                             |   |   |   |                               |                               |
| <b>Revenue</b>                                     |                             |                           |                                       |                             |   |   |   |                               |                               |
| External revenue                                   | 133,508                     | 220,857                   | 36,518                                | 284,132                     | 267,554                                 | 363,718                                 | -   | -                             | 1,306,287                     |
| Inter-segment revenue                              | -                           | 3,794                     | 7,683                                 | 587                         | 9,176                                   | 6,271                                   | 5,822   | (33,333)                      | -                             |
| <b>Total revenue</b>                               | <b>133,508</b>              | <b>224,651</b>            | <b>44,201</b>                         | <b>284,719</b>              | <b>276,730</b>                          | <b>369,989</b>                          | <b>5,822</b>  | <b>(33,333)</b>               | <b>1,306,287</b>              |
| <b>Operating profit</b>                            | <b>40,385</b>               | <b>129,977</b>            | <b>40,598</b>                         | <b>5,170</b>                | <b>11,366</b>                           | <b>14,314</b>                           | <b>(3,230)</b>  | <b>(6,830)</b>                | <b>231,750</b>                |
| Finance costs                                      |                             |                           |                                       |                             |   |   |   |                               | (34,103)                      |
| Other gain items                                   |                             |                           |                                       |                             |   |   |   |                               | 496,838                       |
| Share of results of associates and a joint venture |                             |                           |                                       |                             |   |   |   |                               | 7,011                         |
| <b>Profit before tax</b>                           |                             |                           |                                       |                             |   |   |   |                               | <b>701,496</b>                |
| <b><u>Current quarter ended 30 June 2016</u></b>   |                             |                           |                                       |                             |   |   |   |                               |                               |
| <b>Revenue</b>                                     |                             |                           |                                       |                             |   |   |   |                               |                               |
| External revenue                                   | 110,556                     | 185,997                   | 38,004                                | 293,731                     | 278,651                                 | 309,899                                 | -   | -                             | 1,216,838                     |
| Inter-segment revenue                              | -                           | 2,978                     | 7,340                                 | 5,223                       | 9,262                                   | 1,905                                   | 9,186   | (35,894)                      | -                             |
| <b>Total revenue</b>                               | <b>110,556</b>              | <b>188,975</b>            | <b>45,344</b>                         | <b>298,954</b>              | <b>287,913</b>                          | <b>311,804</b>                          | <b>9,186</b>  | <b>(35,894)</b>               | <b>1,216,838</b>              |
| <b>Operating profit</b>                            | <b>28,673</b>               | <b>84,947</b>             | <b>37,846</b>                         | <b>7,232</b>                | <b>11,272</b>                           | <b>12,050</b>                           | <b>(836)</b>  | <b>(11,460)</b>               | <b>169,724</b>                |
| Finance costs                                      |                             |                           |                                       |                             |   |   |   |                               | (32,182)                      |
| Other gain items                                   |                             |                           |                                       |                             |   |   |   |                               | 515,085                       |
| Share of results of associates and a joint venture |                             |                           |                                       |                             |   |   |   |                               | 6,775                         |
| <b>Profit before tax</b>                           |                             |                           |                                       |                             |   |   |   |                               | <b>659,402</b>                |

**8. Segment information (continued)**

|  | Plantation<br>RM'000 | Property<br>RM'000 | Credit<br>financing<br>RM'000 | Automotive<br>RM'000 | Fertilizer<br>trading<br>RM'000 | Building<br>materials<br>RM'000 | Other non-<br>reportable<br>segments<br>RM'000 | Eliminations<br>RM'000 | Consolidated<br>RM'000 |
|--|----------------------|--------------------|-------------------------------|----------------------|---------------------------------|---------------------------------|--|------------------------|------------------------|
| <b><u>Year-to-date ended 30 June 2017</u></b>      |                      |                    |                               |                      |                                 |                                 |  |                        |                        |
| <b>Revenue</b>                                     |                      |                    |                               |                      |                                 |                                 |  |                        |                        |
| External revenue                                   | 277,610              | 424,064            | 72,027                        | 539,997              | 474,572                         | 694,097                         | -  | -                      | 2,482,367              |
| Inter-segment revenue                              | -                    | 7,287              | 15,778                        | 1,838                | 15,772                          | 20,455                          | 12,742   | (73,872)               | -                      |
| <b>Total revenue</b>                               | <b>277,610</b>       | <b>431,351</b>     | <b>87,805</b>                 | <b>541,835</b>       | <b>490,344</b>                  | <b>714,552</b>                  | <b>12,742</b>                                  | <b>(73,872)</b>        | <b>2,482,367</b>       |
| <b>Operating profit</b>                            | 86,548               | 240,709            | 75,261                        | 13,849               | 18,430                          | 75,985                          | 3,565  | (23,257)               | 491,090                |
| Finance costs                                      |                      |                    |                               |                      |                                 |                                 |  |                        | (75,232)               |
| Other gain items                                   |                      |                    |                               |                      |                                 |                                 |  |                        | 496,838                |
| Share of results of associates and a joint venture |                      |                    |                               |                      |                                 |                                 |  |                        | 13,663                 |
| <b>Profit before tax</b>                           |                      |                    |                               |                      |                                 |                                 |  |                        | <b>926,359</b>         |
| <b>Segment assets</b>                              | 1,175,705            | 4,357,269          | 2,090,586                     | 609,995              | 507,196                         | 2,294,351                       | 477,059  | -                      | 11,512,161             |
| <b><u>Year-to-date ended 30 June 2016</u></b>      |                      |                    |                               |                      |                                 |                                 |  |                        |                        |
| <b>Revenue</b>                                     |                      |                    |                               |                      |                                 |                                 |  |                        |                        |
| External revenue                                   | 214,718              | 364,789            | 75,726                        | 520,796              | 556,117                         | 536,186                         | -  | -                      | 2,268,332              |
| Inter-segment revenue                              | -                    | 5,954              | 13,117                        | 6,469                | 16,510                          | 12,064                          | 12,829   | (66,943)               | -                      |
| <b>Total revenue</b>                               | <b>214,718</b>       | <b>370,743</b>     | <b>88,843</b>                 | <b>527,265</b>       | <b>572,627</b>                  | <b>548,250</b>                  | <b>12,829</b>                                  | <b>(66,943)</b>        | <b>2,268,332</b>       |
| <b>Operating profit</b>                            | 52,320               | 159,557            | 74,097                        | 13,908               | 17,745                          | 110,183                         | (14,736)                                       | (27,487)               | 385,587                |
| Finance costs                                      |                      |                    |                               |                      |                                 |                                 |  |                        | (66,011)               |
| Other gain items                                   |                      |                    |                               |                      |                                 |                                 |  |                        | 515,085                |
| Share of results of associates and a joint venture |                      |                    |                               |                      |                                 |                                 |  |                        | 11,057                 |
| <b>Profit before tax</b>                           |                      |                    |                               |                      |                                 |                                 |  |                        | <b>845,718</b>         |
| <b>Segment assets</b>                              | 1,116,291            | 3,682,708          | 1,590,201                     | 886,946              | 531,597                         | 2,292,118                       | 562,332  | -                      | 10,662,193             |

9. **Effect of changes in the composition of the Group during the interim period, including business combinations, obtaining or losing control of subsidiaries and long-term investments, restructuring and discontinued operations**

There were no changes in the composition of the Group during the interim period, except for the following:

- (a) On 7 March 2017, the Company entered into a conditional shares sale agreement with LSH Logistics Limited ["LSHL"], a wholly-owned subsidiary of Lei Shing Hong Limited ["LSH"], pursuant to which the Company agreed to dispose 100% equity interest in Hap Seng Logistics Sdn Bhd ["HSL"] comprising 250,000,000 ordinary shares for a cash consideration of RM750 million ["HSL Disposal"].

The HSL Disposal is deemed a related party transaction. As at the date hereof, Tan Sri Datuk Seri Panglima Lau Cho Kun @ Lau Yu Chak ["Tan Sri Lau"] is deemed to have a 50.10% shareholding in LSH comprising 37.68% shareholding held via Lead Star Business Limited and 12.42% shareholding held via Gek Poh (Holdings) Sdn Bhd ["Gek Poh"] and is a 56.00% major shareholder and director of Gek Poh. Gek Poh's aggregate shareholdings in HSCB is 61.43%, comprising 54.63% direct shareholding and 6.80% indirect shareholding through Hap Seng Insurance Services Sdn Bhd ["HSIS"], a wholly-owned subsidiary of Gek Poh. In addition, Lei Shing Hong Investment Limited ["LSHI"], a company incorporated in Hong Kong and a wholly-owned subsidiary of Lei Shing Hong Capital Limited ["LSHCL"] which in turn is the wholly-owned subsidiary of LSH, is a 12.08% major shareholder of HSCB. Hence, Tan Sri Lau, Gek Poh, HSIS, LSH, LSHCL and LSHI are deemed interested in the HSL Disposal.

Datuk Edward Lee Ming Foo is the managing director of both the Company and Gek Poh. Mr Lee Wee Yong is an executive director of the Company and a director of Gek Poh. As at the date hereof, Gek Poh holds 12.42% equity interest in LSH and hence, a major shareholder of LSH. Premised on the said common directorship, Datuk Edward Lee Ming Foo and Mr Lee Wee Yong are deemed interested in the HSL Disposal.

Datuk Simon Shim Kong Yip is a non-independent non-executive director of the Company and a non-executive director of LSH. Mr Ch'ng Kok Phan is a non-independent non-executive director of the Company and an executive director of LSH. Premised on Datuk Simon Shim Kong Yip and Mr Ch'ng Kok Phan's common directorship in the Company and LSH, they are interested in the HSL Disposal.

The interested or deemed interested directors and shareholders have abstained from voting and that they shall ensure persons connected to them are to abstain from voting in respect of their direct and/or indirect shareholdings on the resolution in relation to the HSL Disposal during the extraordinary general meeting of the Company held on 31 May 2017 ["EGM"].

The HSL Disposal was approved by the shareholders during the EGM and completed on 1 June 2017. The HSL Disposal resulted in a gain of approximately RM496.8 million to the Group.

- (b) On 29 June 2017, Hap Seng Land Development Sdn Bhd, a wholly-owned subsidiary of the Company acquired the entire issued share capital of Sunpoint Resources Sdn Bhd ["Sunpoint"] comprising 1 ordinary share at a cash consideration of RM1.00. Sunpoint is a private limited company incorporated in Malaysia and is currently dormant.

10. **Significant events and transactions**

There were no events or transactions which are significant to an understanding of the changes in financial position and performance of the Company since the end of the last annual reporting period and up to 18 August 2017.

## 11. Events after the end of interim period

Save for the subsequent events as disclosed in Note 10 of Part B, events after the end of interim period and up to 18 August 2017 that have not been reflected in these financial statements are as follows:

- (a) On 3 July 2017, Hafary Holdings Limited (“Hafary”) allotted and issued 1,550,000 shares pursuant to the vesting of share awards under the Hafary performance share plan, thereby decreasing \*Hap Seng Investment Holdings Pte Ltd’s shareholding in Hafary, a company listed in main market of Singapore Exchange Securities Trading Limited from 51% to 50.82%.
- (b) On 1 August 2017, the Company acquired the entire issued share capital of Sunrise Addition Sdn Bhd [“Sunrise”] comprising 1 ordinary share at a cash consideration of RM1.00. Sunrise is a private limited company incorporated in Malaysia and is principally involved in investment holding.
- (c) As part of the Group’s re-organisation, the Company had on 4 August 2017 transferred 1,000,000 ordinary shares representing the entire issued share capital of \*Hap Seng Automotive Acceptance Sdn Bhd [“HSAA”] to \*Sunrise Addition Sdn Bhd for a cash consideration of RM1,804,145. HSAA is a private limited company incorporated in Malaysia and is principally involved in the provision of financial services.
- (d) On 4 August 2017, \*Sunrise Addition Sdn Bhd acquired the entire issued share capital of Super8 Capital Sdn Bhd [“Super8”] comprising 1 ordinary share at a cash consideration of RM1.00. Super8 is a private limited company incorporated in Malaysia and is currently dormant.
- (e) On 14 August 2017, \*Hap Seng Commercial Development Sdn Bhd [“HSCD”], the registered and/or beneficial owner of all those forty-eight (48) contiguous parcels of vacant leasehold land measuring approximately 438,221.72 square feet situated at Mile 1, Jalan Kuhara, Tawau, Sabah [“Jalan Kuhara Lands”] entered into a sale and purchase agreement [“HSCD SPA”] to dispose the Jalan Kuhara Lands to Zillion Sunrise Sdn Bhd, the wholly-owned subsidiary of Akal Megah which in turn is wholly-owned by LSH, for a total cash consideration of RM175,276,000 [“HSCD Disposal”].

HSCD Disposal was deemed a related party transaction. As at the date hereof, Tan Sri Datuk Seri Panglima Lau Cho Kun @ Lau Yu Chak [“Tan Sri Lau”] was a 37.68% major shareholder of LSH and a 56.00% major shareholder and director of Gek Poh (Holdings) Sdn Bhd [“Gek Poh”]. Gek Poh held 12.42% shares of LSH and was also the holding company of the Company with an aggregate shareholding of 60.83%, comprising 54.63% direct shareholding and 6.20% indirect shareholding via Hap Seng Insurance Services Sdn Bhd [“HSIS”]. Lei Shing Hong Investment Ltd [“LSHI”], a wholly-owned subsidiary of Lei Shing Hong Capital Limited [“LSHCL”], which in turn is the wholly-owned subsidiary of LSH, was a 13.08% major shareholder of the Company. Hence, Tan Sri Lau, Gek Poh, HSIS, LSH, LSHCL and LSHI were deemed interested in the HSCD Disposal.

The HSCD SPA was completed on 18 August 2017 with the full purchase consideration paid by the purchaser and resulted in a net gain of approximately RM111.99 million to the Group.

- (f) On 16 August 2017, the Company incorporated a wholly-owned subsidiary in Labuan, HSC International Limited [“HSCI”]. HSCI has an issued share capital of USD1.00 comprising 1 ordinary share and is principally involved in investment holding.
- (g) On 18 August 2017, \*HSC International Limited [“HSCI”] incorporated three (3) wholly-owned subsidiaries in Labuan namely, HSC Sydney Holding Limited [“HSC Sydney”], HSC Melbourne Holding Limited [“HSC Melbourne”] and HSC Brisbane Holding Limited [“HSC Brisbane”]. HSC Sydney, HSC Melbourne and HSC Brisbane have an issued share capital of USD1.00 comprising 1 ordinary share each and are presently dormant.

\* *These are the Company’s wholly-owned subsidiaries.*

**12. Changes in contingent liabilities or contingent assets since the end of the last annual reporting period**

Since the end of the last annual reporting period, the Group does not have any contingent liability or contingent asset as at the end of the year which is expected to have an operational or financial impact on the Group.

**13. Capital commitments**

The Group has the following capital commitments:

|                                   | <b>As at</b>     | <b>As at</b>      |
|-----------------------------------|------------------|-------------------|
|                                   | <b>30.6.2017</b> | <b>31.12.2016</b> |
|                                   | RM'000           | RM'000            |
|                                   |                  | <i>(Audited)</i>  |
| Contracted but not provided for   | 77,891           | 63,141            |
| Authorised but not contracted for | 51,935           | 111,126           |
|                                   | <u>129,826</u>   | <u>174,267</u>    |

**14. Significant related party transactions**

During the interim period, the Company and its subsidiaries did not enter into any related party transactions or recurrent related party transactions of a revenue or trading nature that had not been included or exceeded by 10% of the estimated value which had been mandated by the shareholders at the extraordinary general meeting held on 19 May 2016 and the annual general meeting held on 31 May 2017, except for the followings:

- (a) On 13 January 2017, \*Hap Seng Properties Development Sdn Bhd ["HSPD"], the registered owner of all that parcel of vacant leasehold land held under CL 105420666 measuring approximately 214.0 acres situated at Mile 10, Apas Road, District of Tawau, State of Sabah ["Apas Road Land"] entered into a sale and purchase agreement ["HSPD SPA"] to dispose portions of the Apas Road Land, Lot 1 and Lot 4 measuring approximately 27.23 acres and 25.34 acres respectively to Goldcoin Ventures Sdn Bhd, the wholly-owned subsidiary of Akal Megah Sdn Bhd ["Akal Megah"] which in turn is wholly-owned by Lei Shing Hong Limited ["LSH"], for a total cash consideration of RM91,000,000 ["HSPD Disposal"].

HSPD Disposal was deemed a related party transaction. As at the date hereof, Tan Sri Datuk Seri Panglima Lau Cho Kun @ Lau Yu Chak ["Tan Sri Lau"] was a 37.68% major shareholder of LSH and a 56.00% major shareholder and director of Gek Poh (Holdings) Sdn Bhd ["Gek Poh"]. Gek Poh held 12.42% shares of LSH and was also the holding company of the Company with an aggregate shareholding of 61.43%, comprising 54.63% direct shareholding and 6.80% indirect shareholding via Hap Seng Insurance Services Sdn Bhd ["HSIS"]. Lei Shing Hong Investment Ltd ["LSHI"], a wholly-owned subsidiary of Lei Shing Hong Capital Limited ["LSHCL"], which in turn is the wholly-owned subsidiary of LSH, was a 12.08% major shareholder of the Company. Hence, Tan Sri Lau, Gek Poh, HSIS, LSH, LSHCL and LSHI were deemed interested in the HSPD Disposal.

The HSPD SPA was completed on 23 January 2017 with the full purchase consideration paid by the purchaser and resulted in a net gain of approximately RM61.6 million to the Group.

- (b) HSL Disposal as disclosed in Note 9(a) above.

*\* This is the Company's wholly-owned subsidiary.*

## PART B

### Explanatory Notes Pursuant to the Main Market Listing Requirements of Bursa Malaysia Securities Berhad

#### 1. Review of performance

The Group's revenue for the current quarter at RM1.3 billion was 7% above the preceding year corresponding quarter with higher revenue from Plantation, Property and Building Materials Divisions. The Group's operating profit for the current quarter at RM231.8 million was higher than the preceding year corresponding quarter by 37% with higher contribution from all divisions except Automotive Division.

Plantation Division's revenue and operating profit for the current quarter at RM133.5 million and RM40.4 million were higher than the preceding year corresponding quarter by 21% and 41% respectively, benefitting from higher average selling price realization and sales volume of Crude Palm Oil ["CPO"]. Average selling price per tonne of CPO and Palm Kernel ["PK"] for the current quarter were RM2,897 and RM2,142 respectively as compared to the preceding year corresponding quarter of RM2,661 for CPO and RM2,411 for PK. CPO sales volume for the current quarter at 39,009 tonnes was 18% higher than the preceding year corresponding quarter whilst PK sales volume was 2% higher at 8,693 tonnes. The higher CPO sales volume benefitted mainly from favorable inventories movements which negated the slightly lower CPO production. CPO production for the current quarter was 2% lower than the preceding year corresponding quarter due to marginally lower fresh fruit bunches production and lower oil extraction rate. PK production for the current quarter was however 2% above the preceding year corresponding quarter attributable to higher kernel extraction rate.

The Property Division's revenue and operating profit for the current quarter at RM224.7 million and RM130 million were higher than the preceding year corresponding quarter by 19% and 53% respectively. In the current quarter, the division's improved performance was contributed mainly by the higher sale of non-strategic properties. The investment properties segment registered improved revenue contribution in the current quarter from higher occupancy rates at Menara Hap Seng 2, Kuala Lumpur and Plaza Shell, Kota Kinabalu but profit contribution was at the same level as the preceding year corresponding quarter, affected by higher operating expenses. Projects revenue were somewhat subdued as compared to the preceding year corresponding quarter as in the preceding year corresponding quarter, the projects segment benefitted from the Nadi Bangsar development which was at advanced stage of development with 87% of its units sold. In the current quarter, new projects namely Aria Luxury Residences in the Kuala Lumpur City Centre, Akasa at Cheras South and Kingfisher Putatan and Kingfisher Inanam Condominiums in Kota Kinabalu are still in their early stage of construction while registering encouraging sales take-up rates.

Credit Financing Division's revenue for the current quarter at RM44.2 million was 3% lower than the preceding year corresponding quarter mainly due to lower average interest yield albeit at a higher loan base of RM2.5 billion as at end of the current quarter. This loan base was 13% above the preceding year corresponding period of RM2.2 billion. Nevertheless, operating profit for the current quarter at RM40.6 million was higher than the preceding year corresponding quarter by 7%, benefitted from favourable movement in individual impairment. The non-performing loans ["NPL"] ratio at the end of the current quarter was lower at 1.96% as compared to the end of the preceding year corresponding period of 2.10%. In the current quarter, the division commenced operations in Sydney, Australia and is currently building up its customers' loan base and portfolio.

The Automotive Division's revenue at RM284.7 million was 5% lower than the preceding year corresponding quarter. The lower revenue was mainly due to the inclusion of commercial vehicles operations under Hap Seng Commercial Vehicle Sdn Bhd ["HSCV"] in the previous year of which 51% equity interest in HSCV was divested on 25 May 2016 and the remaining 49% on 28 December 2016. In the current quarter, the revenue contribution from its vehicle sales segment was close to the preceding year corresponding quarter whilst its after sales and services segment registered 28% increase in revenue with higher throughput. The division officially launch its 8<sup>th</sup> autohaus in Malaysia and the 5<sup>th</sup> in Klang Valley at Bukit Tinggi, Klang in April 2017 and two other autohauses are expected to be opened in the 3<sup>rd</sup> and 4<sup>th</sup> quarter of this year. As a consequence of the expansion, the division incurred higher operating expenses relating to the initial start up costs of these new autohauses and registered 29% decline in operating profit for the current quarter to RM5.2 million.



**1. Review of performance (continued)**

The Fertilizer Trading Division's revenue at RM276.7 million in the current quarter was 4% lower than the preceding year corresponding quarter mainly due to lower sales volume from its Malaysian and Indonesian operations but mitigated somewhat by better average selling prices and sales from its China operations. The fertilizers tender market in Malaysia and Indonesia continued to be very competitive in the current quarter. In spite of the lower revenue, the division's operating profits for the current quarter at RM11.4 million was marginally above the preceding year corresponding quarter mainly attributable to better average margins achieved.

The Building Materials Division's revenue for the current quarter at RM370 million improved by 19% over the preceding year corresponding quarter of RM311.8 million. The improved performance was mainly attributable to the higher revenue contribution by Hafary Holdings Limited ["Hafary"] and the inclusion of contribution from Malaysian Mosaics Sdn Bhd ["MMSB"] which was acquired on 25 May 2016. Hafary's revenue for the current quarter was 14% higher than the preceding year corresponding quarter as it continued to benefit from the public sector projects' demand in Singapore. MMSB continued to grow its sales volume in the competitive ceramic tiles market which has been affected by margin erosion. The building materials trading, quarry, asphalt and bricks businesses in Malaysia registered lower revenue by 4% as sales were affected by competitive pricing and slow market demand. Overall, the division's operating profit for the current quarter at RM14.3 million was 19% above preceding year corresponding quarter.

The Group profit before tax ["PBT"] for the current quarter included a gain of RM496.8 million arising from the disposal of 100% equity interest in HSL as disclosed in Note 9(a) of Part A. In the preceding year corresponding quarter, PBT included a total gain of RM515.1 million arising from the disposal of 51% equity interest in HSCV and balance of 49% equity interest retained recognized at its fair value. The Group PBT and profit after tax ["PAT"] for the current quarter at RM701.5 million and RM648.7 million were higher than the preceding year corresponding quarter by 6% and 4% respectively.

Overall, Group PBT and PAT for the year to date at RM926.4 million and RM819.9 million were higher than the preceding corresponding period by 10% and 6% respectively. Profit attributable to owners of the Company for the year to date at RM784.1 million was 5% higher than the preceding year corresponding period whilst basic earnings per share for the year to date at 31.49 sen was 5% below last year corresponding period of 33.31 sen mainly due to the enlarged share capital arising from the warrants exercised and treasury shares resold in the previous financial year.

**2. Comments on material changes in the profit before tax for the quarter reported as compared with the preceding quarter**

Group PBT for the current quarter excluding gain arising from the disposal of a subsidiary, at RM204.7 million was 9% lower than the preceding quarter of RM224.9 million mainly attributable to lower contributions from Plantation and Building Materials Divisions but mitigated by improved performance from Property and Credit Financing Divisions.

Plantation Division's operating profit for the current quarter was RM5.8 million (13%) lower than the preceding quarter of RM46.2 million mainly due to lower average selling price of CPO and PK in spite of higher sales volume for both products. Average selling price realization of CPO and PK were 11% and 35% lower than the preceding quarter average selling price per tonne of RM3,268 and RM3,282 respectively. CPO sales volume for the current quarter was 8% above the preceding quarter of 36,275 tonnes whilst PK sales volume was 21% higher than the preceding quarter of 7,183 tonnes.

Building Materials Division's operating profit for the current quarter was RM47.4 million (77%) lower than preceding quarter of RM61.7 million. In the preceding quarter, operating profit included gains of RM57.9 million from the disposal of property, plant and equipment comprising several parcels of land.

Property Division's operating profit for the current quarter was RM19.2 million (17%) above the preceding quarter of RM110.7 million mainly benefitted from higher contribution from sale of certain parcels of non-strategic properties and better performance from its projects segment in Peninsular Malaysia.





**2. Comments on material changes in the profit before tax for the quarter reported as compared with the preceding quarter (continued)**

Credit Financing Division's operating profit for the current quarter was RM5.9 million (17%) higher than the preceding quarter of RM34.7 million, benefitted from higher loan base of RM2.5 billion and improved NPL ratio of 1.96% as compared to the preceding quarter loan base of RM2.1 billion and NPL ratio of 2.18%.

**3. Current year prospects**

Palm oil prices are expected to be influenced by price movements of soybean oil, its main competing edible oil and the demand from India and China ahead of their festivities amidst the uncertainties of global palm oil production in the second half of the year. The forecast of abundant global supplies of soybean due to improved weather conditions is likely to put pressure on soybean oil prices. Accordingly, palm oil prices could be negatively affected. Malaysia's palm oil production is traditionally higher in the second half of the year especially in Sabah, the country's largest producing region. In July, Malaysia's palm oil production was much higher than expected which resulted in the highest month end inventories since April 2016. However, the extent of the increase this year remains uncertain as planters are still experiencing some lingering effects of the 2015 crop-damaging El-Nino to the palm trees.

Property Division expects its development projects namely Aria Luxury Residences in the Kuala Lumpur City Centre, Akasa at Cheras South and Kingfisher Putatan and Kingfisher Inanam Condominiums in Kota Kinabalu as well as upcoming launches of new phases in Bandar Sri Indah, Tawau to contribute positively to its current year's performance. Its strategically located investment properties in Kuala Lumpur City Center and Kota Kinabalu are expected to further improve its occupancy as the division is actively engaging with potential tenants.

Credit Financing Division is focussed on further growing its term loan portfolio and will continue to leverage on group synergy, collaborating with other division's wide business network and customers' base. The division also places emphasis on innovative and flexible financing instruments to cater to the needs of its wide network of customers to grow its loan portfolio whilst managing its cost of funds and funding requirements to improve interest yield. Concerted efforts are also placed on collections and to keep non-performing loans low.

Automotive Division will have 10 autohauses in the second half of 2017 with the opening of another 2 new autohauses in Iskandar, Johor Bahru and Puchong South. These 2 new autohauses together with the Bukit Tinggi, Klang autohaus that was officially opened in April 2017 would enable the division to expand further its market coverage and contribute positively to its future performance. The division continued to focus on providing excellent sales and after sales services to its customers to retain and to expand its customers' base amidst a very competitive premium passenger vehicles segment in Malaysia.

Fertilizer Trading Division expects the competitive business environment in which it operates to continue especially within the fertilizers tender markets in Malaysia and Indonesia. The volatility in foreign exchange movements and fluctuations in palm oil prices are expected to continue to influence the fertilizers market.

Building Materials Division's business environment in Malaysia is expected to continue to be challenging and competitive. Nevertheless, the division's quarries in East Malaysia are expected to benefit from the demand arising from the construction of the Pan Borneo Highway whilst its operations in Singapore are expected to improve in tandem with the higher public sector construction demand in Singapore. The division plans to further increase its OEM sourcing for its tiles segment via MMSB to increase its market share. Concerted efforts are directed towards establishing new markets and expand customers' base and identifying products with higher margins to improve profitability amidst the challenging business environment whilst managing credit risks and maintaining optimum inventory levels.

Based on the foregoing, the Group is optimistic of achieving satisfactory results for the financial year ending 31 December 2017.

4. **Variations between actual profit and forecast profit**

Variations between actual profit and forecast profit are not applicable as the Company has not provided any profit forecast in any public document.

5. **Profit before tax**

|  | Quarter ended  |                | Year-to-date ended |                |
|--|----------------|----------------|--------------------|----------------|
|  | 30.6.2017      | 30.6.2016      | 30.6.2017          | 30.6.2016      |
|  | RM'000         | RM'000         | RM'000             | RM'000         |
| Profit before tax is arrived at after crediting/(charging):                                    |                |                |                    |                |
| Interest income  | 3,171          | 2,839          | 7,098              | 5,320          |
| Dividend income from available-for-sale equity instrument                                      | 180            | 180            | 360                | 440            |
| Dividend income from held for trading equity instrument  | -              | 36             | -                  | 36             |
| Dividend income from money market deposits   | 4,702          | 497            | 7,926              | 1,322          |
| Gain on held for trading equity instruments at fair value                                      | 324            | -              | 8,918              | -              |
| Gain on money market deposits at fair value  | 517            | -              | 517                | -              |
| Interest expense   | (34,103)       | (32,182)       | (75,232)           | (66,011)       |
| Depreciation and amortisation  | (35,797)       | (31,636)       | (72,245)           | (60,568)       |
| Net reversal/(allowance) of impairment losses  |                |                |                    |                |
| - trade receivables  | 1,851          | (2,509)        | (1,087)            | (3,239)        |
| Net inventories written down   | (3,807)        | (734)          | (5,610)            | (1,870)        |
| Gain on disposal of property, plant and equipment  | 380            | 665            | 59,656             | 91,813         |
| Property, plant and equipment written off  | (665)          | (16)           | (954)              | (486)          |
| Biological assets written off  | -              | -              | (87)               | (63)           |
| Bad debts written off  | -              | (50)           | (31)               | (92)           |
| Net foreign exchange (loss)/gain   | (4,830)        | 3,726          | (1,860)            | (605)          |
| Gain on hedging activities   | 438            | 1,282          | 929                | 1,365          |
| Gain/(Loss) on non-hedging derivative instruments  | 36             | 26             | 408                | (68)           |
| Recovery of bad debts  | 159            | 582            | 381                | 1,496          |
| <b>Other gain items</b>  |                |                |                    |                |
| - Gain on disposal of a subsidiary   | 496,838        | -              | 496,838            | -              |
| - Gain on disposal of 51% equity interest in a subsidiary                                      | -              | 262,424        | -                  | 262,424        |
| - Gain on recognition of 49% equity interest retained in a former subsidiary at its fair value | -              | 252,661        | -                  | 252,661        |
|  | <b>496,838</b> | <b>515,085</b> | <b>496,838</b>     | <b>515,085</b> |

Save as disclosed above, the other items as required under Appendix 9B, Part A(16) of the Main Market Listing Requirements are not applicable.

6. Tax expense

|                              | Quarter ended |               | Year-to-date ended |               |
|------------------------------|---------------|---------------|--------------------|---------------|
|                              | 30.6.2017     | 30.6.2016     | 30.6.2017          | 30.6.2016     |
|                              | RM'000        | RM'000        | RM'000             | RM'000        |
| In respect of current period |               |               |                    |               |
| - income tax                 | 52,073        | 37,339        | 106,089            | 79,499        |
| - deferred tax               | 729           | (255)         | 419                | (4,411)       |
|                              | <u>52,802</u> | <u>37,084</u> | <u>106,508</u>     | <u>75,088</u> |

The Group's effective tax rate for the current quarter and year to date were lower than the statutory tax rate mainly due to capital gain not subjected to income tax.

The effective tax rate for the preceding year corresponding quarter and period were also lower than the statutory tax rate mainly due to capital gain and fair value gain not subjected to income tax.

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**7. Status of corporate proposals announced but not completed at the latest practicable date which must not be earlier than 7 days from the date of issue of the quarterly report**

Saved as disclosed below, there were no other corporate proposals announced but not completed as at 18 August 2017.

On 20 January 2016, Hap Seng Land Development Sdn Bhd [“HSLD”], a wholly-owned subsidiary of the Company acquired the entire issued and paid-up share capital of Golden Suncity Sdn Bhd [“GSSB”] comprising 2 ordinary shares of RM1.00 each at a cash consideration of RM2.00. On 29 January 2016, HSLD entered into a shareholders’ agreement [“SHA”] with TTDI KL Metropolis Sdn Bhd [“TTDI KL”], a wholly-owned subsidiary of Naza TTDI Sdn Bhd, and GSSB to regulate their relationship inter-se as shareholders of GSSB based on a shareholding proportion of 70:30.

Simultaneous with the execution of the SHA, GSSB had entered into a development rights agreement [“DRA”] with TTDI KL, pursuant to which TTDI KL as the registered and beneficial proprietor of all that parcel of a leasehold land held under PN52352, Lot 80928, Mukim Batu, Daerah Kuala Lumpur, Negeri Wilayah Persekutuan KL measuring 8.95 acres (approximately 389,862 square feet) [“Land”] has agreed to grant to GSSB, the exclusive rights to develop the Land at the consideration of RM467,834,400.

The DRA is currently pending fulfilment of the condition precedent requiring TTDI KL to complete the construction of the main sewerage reticulation lines for GSSB to connect from the agreed tapping points to the Land. Notwithstanding the DRA not having been rendered unconditional, GSSB had, at the request of TTDI KL paid the sum equivalent to forty one per centum (41%) of the consideration sum amounting to RM191,812,104.00 on and subject to the condition that TTDI KL will undertake to fulfill the said condition precedent on or before 31 December 2018.

The DRA shall become unconditional on the date of the last of the CPs being obtained or waived.

**8. Status of the utilisation of proceeds from corporate proposals**

(a) On 28 December 2016, Hap Seng Star Sdn Bhd, a wholly-owned subsidiary of the Company exercised the put option to sell its remaining 49% equity interest in Hap Seng Commercial Vehicle Sdn Bhd for a cash consideration of RM367.5 million which has been received on 3 January 2017 and was fully utilised as follows:

|  | RM’000  |
|--|---------|
| (i) Loan disbursements of credit financing division  | 110,250 |
| (ii) Purchase of inventories, such as fertilisers, automobiles and building materials which include steel bars, wire mesh and cement | 91,875  |
| (iii) Properties development costs such as construction costs and consultancy fees   | 110,250 |
| (iv) Payment of trade and other payables   | 55,125  |
|  | 367,500 |



8. **Status of the utilisation of proceeds from corporate proposals (continued)**

(b) The status of the utilisation of proceeds from the HSL Disposal as disclosed in Note 9(a) of Part A is as follows:

| <u>Purpose</u>  | <u>Proposed Utilisation</u><br>RM'000 | <u>As at 30 June 2017</u>    |                                     | <u>Intended Timeframe for Utilisation</u> | <u>Deviation under/(over) spent</u> |         | <u>Explanation</u>  |     |
|---|---------------------------------------|------------------------------|-------------------------------------|---|-------------------------------------|---------|---|-----|
|   |                                       | <u>Utilisation</u><br>RM'000 | <u>Balance Unutilised</u><br>RM'000 |   | RM'000                              | %       |   |     |
| Repayment of borrowings   | 200,000                               | -                            | 200,000                             | Within 24 months from completion          | -                                   | -       | Not fully utilised yet and within intended timeframe for utilisation. As such, deviation was not computed |     |
| Working capital requirements:   |                                       |                              |                                     |   |                                     |         |   |     |
| (i) <u>Purchase of inventories</u><br><i>This inventories involved purchase of fertilisers, automobiles, spare parts and inventories for building materials such as steel bars and cement</i> | 163,745                               | 46,700                       | # 109,299                           |   |                                     | -       |   | -   |
| (ii) <u>Loan disbursements of credit financing division</u>   |                                       |                              |                                     |   |                                     | -       |   | -   |
| (a) <i>manufacturing</i>  | 25,000                                | 22,300                       | 2,700                               |   |                                     |         |   |     |
| (b) <i>transportation</i>   | 25,000                                | 13,200                       | 11,800                              |   |                                     |         |   |     |
| (c) <i>real estate</i>  | 70,000                                | 2,070                        | 67,930                              |   |                                     |         |   |     |
|   | <u>120,000</u>                        | <u>37,570</u>                | <u>82,430</u>                       |   |                                     |         |   |     |
| (iii) <u>Property development</u><br><i>This is to part finance the acquisition cost of the mixed-development at Metropolis Plot 5A</i>   | 190,000                               | 191,812                      | -                                   |   |                                     | (1,812) |   | (1) |
|   | <u>473,745</u>                        | <u>276,082</u>               | <u>191,729</u>                      |   |                                     |         |   |     |
| Repayment of amount owing to HSL  | 75,255                                | 81,500                       | -                                   |   | (6,245)                             | (8)     |   |     |
| Estimated expenses  | 1,000                                 | 689                          | -                                   |   | 311                                 | 31      |   |     |
|   | <u>750,000</u>                        | <u>358,271</u>               | <u>391,729</u>                      |   | <u>(7,746)</u>                      |         |   |     |



**9. Borrowings and debt securities**

The Group does not have any debt security. The Group borrowings are as follows:

|                                     | ← As at 30.6.2017 → |                  |                |                |               |               | Total<br>RM'000  |
|-------------------------------------|---------------------|------------------|----------------|----------------|---------------|---------------|------------------|
|                                     | RM<br>RM'000        | USD<br>RM'000    | SGD<br>RM'000  | Euro<br>RM'000 | IDR<br>RM'000 | RMB<br>RM'000 |                  |
| <b>Current</b>                      |                     |                  |                |                |               |               |                  |
| <b>Secured</b>                      |                     |                  |                |                |               |               |                  |
| - Trust receipts                    | -                   | -                | 11,297         | -              | -             | -             | 11,297           |
| - Finance leases                    | -                   | -                | 1,484          | -              | -             | -             | 1,484            |
| - Revolving credits                 | -                   | -                | 87,965         | -              | -             | -             | 87,965           |
| - Term loans                        | -                   | -                | 13,330         | -              | -             | -             | 13,330           |
| - Foreign currency loans            | -                   | 38,035           | -              | 26,530         | -             | -             | 64,565           |
|                                     | -                   | 38,035           | 114,076        | 26,530         | -             | -             | 178,641          |
| <b>Unsecured</b>                    |                     |                  |                |                |               |               |                  |
| - Bankers acceptances               | 267,741             | -                | -              | -              | -             | -             | 267,741          |
| - Bank overdrafts                   | 5,713               | -                | 766            | -              | 210           | -             | 6,689            |
| - Revolving credits                 | 821,900             | -                | -              | -              | 5,805         | 4,109         | 831,814          |
| - Term loans                        | 236,405             | -                | 12,455         | -              | -             | -             | 248,860          |
| - Foreign currency loans            | -                   | 727,593          | 289,873        | -              | -             | -             | 1,017,466        |
|                                     | 1,331,759           | 727,593          | 303,094        | -              | 6,015         | 4,109         | 2,372,570        |
| <b>Total current borrowings</b>     | <b>1,331,759</b>    | <b>765,628</b>   | <b>417,170</b> | <b>26,530</b>  | <b>6,015</b>  | <b>4,109</b>  | <b>2,551,211</b> |
| <b>Non-current</b>                  |                     |                  |                |                |               |               |                  |
| <b>Secured</b>                      |                     |                  |                |                |               |               |                  |
| - Term loans                        | -                   | -                | 271,657        | -              | -             | -             | 271,657          |
| - Finance leases                    | -                   | -                | 1,939          | -              | -             | -             | 1,939            |
|                                     | -                   | -                | 273,596        | -              | -             | -             | 273,596          |
| <b>Unsecured</b>                    |                     |                  |                |                |               |               |                  |
| - Term loans                        | 453,405             | -                | 138,312        | -              | -             | -             | 591,717          |
| - Foreign currency loans            | -                   | 723,140          | -              | -              | -             | -             | 723,140          |
|                                     | 453,405             | 723,140          | 138,312        | -              | -             | -             | 1,314,857        |
| <b>Total non-current borrowings</b> | <b>453,405</b>      | <b>723,140</b>   | <b>411,908</b> | <b>-</b>       | <b>-</b>      | <b>-</b>      | <b>1,588,453</b> |
| <b>Total borrowings</b>             | <b>1,785,164</b>    | <b>1,488,768</b> | <b>829,078</b> | <b>26,530</b>  | <b>6,015</b>  | <b>4,109</b>  | <b>4,139,664</b> |

9. Borrowings and debt securities (continued)

|                                     | ← As at 31.12.2016 → |                  |                |                | Total<br>RM'000  |
|-------------------------------------|----------------------|------------------|----------------|----------------|------------------|
|                                     | RM<br>RM'000         | USD<br>RM'000    | SGD<br>RM'000  | Euro<br>RM'000 |                  |
| <b>Current</b>                      |                      |                  |                |                |                  |
| <b>Secured</b>                      |                      |                  |                |                |                  |
| - Trust receipts                    | -                    | -                | 16,625         | -              | 16,625           |
| - Finance leases                    | -                    | -                | 1,646          | -              | 1,646            |
| - Revolving credits                 | -                    | -                | 79,884         | -              | 79,884           |
| - Term loans                        | -                    | -                | 11,320         | -              | 11,320           |
| - Foreign currency loans            | -                    | 35,608           | -              | 21,394         | 57,002           |
|                                     | -                    | 35,608           | 109,475        | 21,394         | 166,477          |
| <b>Unsecured</b>                    |                      |                  |                |                |                  |
| - Bankers acceptances               | 136,135              | -                | -              | -              | 136,135          |
| - Bank overdrafts                   | 245                  | -                | -              | -              | 245              |
| - Revolving credits                 | 1,171,001            | -                | -              | -              | 1,171,001        |
| - Term loans                        | 226,101              | -                | 12,409         | -              | 238,510          |
| - Foreign currency loans            | -                    | 792,563          | -              | -              | 792,563          |
|                                     | 1,533,482            | 792,563          | 12,409         | -              | 2,338,454        |
| <b>Total current borrowings</b>     | <b>1,533,482</b>     | <b>828,171</b>   | <b>121,884</b> | <b>21,394</b>  | <b>2,504,931</b> |
| <b>Non-current</b>                  |                      |                  |                |                |                  |
| <b>Secured</b>                      |                      |                  |                |                |                  |
| - Term loans                        | -                    | -                | 277,284        | -              | 277,284          |
| - Finance leases                    | -                    | -                | 2,097          | -              | 2,097            |
|                                     | -                    | -                | 279,381        | -              | 279,381          |
| <b>Unsecured</b>                    |                      |                  |                |                |                  |
| - Term loans                        | 408,232              | -                | 152,692        | -              | 560,924          |
| - Foreign currency loans            | -                    | 791,736          | 288,275        | -              | 1,080,011        |
|                                     | 408,232              | 791,736          | 440,967        | -              | 1,640,935        |
| <b>Total non-current borrowings</b> | <b>408,232</b>       | <b>791,736</b>   | <b>720,348</b> | <b>-</b>       | <b>1,920,316</b> |
| <b>Total borrowings</b>             | <b>1,941,714</b>     | <b>1,619,907</b> | <b>842,232</b> | <b>21,394</b>  | <b>4,425,247</b> |

Note: - All secured borrowings are in respect of foreign subsidiaries' borrowings.  
- Foreign currency loans are in respect of borrowings denominated in currencies other than the functional currencies of the Group entities.

**10. Changes in material litigation (including status of any pending material litigation) since the date of the last annual statement of financial position which must be made up to a date not earlier than 7 days from the date of issue of the quarterly report**

Except for the following, there were no other changes in material litigation since the date of the last annual statement of financial position:

- (a) Hap Seng Plantations (River Estates) Sdn Bhd ["RESB"], the wholly-owned subsidiary of Hap Seng Plantations Holdings Berhad ["HSP"], is the registered and beneficial proprietor of all that parcel of land held under CL095310017, District of Kinabatangan, State of Sabah measuring approximately 6,454 acres ["said Land"]. On 16 January 2012, a purported sale and purchase agreement in respect of the said Land was entered into between Mr. Heng Chin Hing @ Wong Chin Hing (NRIC No. H0699157/570811-12-5731) ["HCH"] as the purported vendor and Excess Interpoint Sdn Bhd ["EISB"] as the purported purchaser ["Purported SPA"]. HCH alleged that he is the donee of a power of attorney dated 8 February 1977 allegedly created in respect of the said Land ["Alleged PA"]. On the basis of the Purported SPA, EISB entered a private caveat on the said Land on 3 April 2012.

On 23 May 2012, RESB commenced a legal suit vide a writ of summon at Kuala Lumpur High Court ["KLHC"] against EISB ["1st Defendant"] and on 16 June 2012, HCH was added as the second defendant ["2nd Defendant"] to the said legal suit ["KL RESB Suit"].

On 10 August 2012, upon the 1st Defendant's application, the KL RESB Suit was transferred to the High Court of Sabah and Sarawak at Kota Kinabalu ["KKHC"]. On 7 April 2016, the Federal Court held that the KLHC has no jurisdiction to transfer a civil suit filed in the High Court of Malaya to the High Court of Sabah and Sarawak. On the basis of such ruling, the KKHC had on 19 April 2016 struck off the KL RESB Suit with no order as to costs.

On 8 April 2016, RESB commenced a fresh legal suit against the 1st and 2nd Defendants through its solicitors in Sabah, Messrs Jayasuriya Kah & Co. in KKHC vide writ of summon no. BK1-22NCvC-39/4-2016 ["KK RESB Suit"].

RESB is claiming for the following in the KK RESB Suit:

- (i) That RESB be declared as the registered and beneficial owner of the said Land;
- (ii) That the Purported SPA be declared null and void;
- (iii) That the Alleged PA be declared null and void;
- (iv) An injunction restraining the 1st Defendant from:-
  - (a) effecting any further dealings including but not limited to disposal, assignment, transfer, mortgage, charge, lease, tenancy over the said Land with any third party;
  - (b) taking any actions to fulfill the terms and conditions in the Purported SPA; and
  - (c) taking any further action to complete the Purported SPA.
- (v) An injunction restraining the 2nd Defendant from effecting any steps, actions and/or representations in respect of the Alleged PA;
- (vi) Costs of the KK RESB Suit; and
- (vii) Such further or other relief as the Court deems fit and just.

Pending the disposal of the KK RESB Suit, the KKHC had on 27 July 2016 granted an interlocutory injunction in favour of RESB pursuant to which the 1st and 2nd Defendants have been restrained from effecting dealings as set out in terms (iv) and (v) above ["KK Interlocutory Injunction"].

On 13 December 2016, the KKHC allowed both the KK RESB Suit and KK Suit to be consolidated upon RESB's application. The KKHC has fixed 12 to 15 September and 20 to 22 September 2017 for trial of both the KK RESB Suit and KK Suit.

HSP has been advised by Messrs Jayasuriya Kah & Co., that RESB has good grounds to succeed in the KK RESB Suit.



10. **Changes in material litigation (including status of any pending material litigation) since the date of the last annual statement of financial position which must be made up to a date not earlier than 7 days from the date of issue of the quarterly report (continued)**

- (b) Chee Ah Nun @ Sia Yi Chan (NRIC No. 550808-12-5663) [“SYC” or the “Plaintiff”] has filed a separate legal suit against RESB in respect of the said Land in the KKHC vide originating summon no. BKI-24-127/5-2012, and the same was served on RESB on 11 June 2012 [the “KK Suit”].

The KK Suit is premised on a purported deed of appointment of substitute by attorney dated 24 June 2010 [“Alleged Deed of Substitute”] allegedly executed by HCH pursuant to which HCH had allegedly divested to SYC all his interests or claims on the said Land pursuant to the Alleged PA.

SYC is claiming for the following in the KK Suit:

- (i) that by virtue of the Alleged PA, RESB had allegedly divested its ownership and all interests or claims to the said Land to HCH;
- (ii) that pursuant to the Alleged Deed of Substitute, SYC is the beneficial owner and has rights to take possession of the said Land;
- (iii) an order that RESB forthwith deliver vacant possession of the said Land to SYC free of encumbrances with all fixtures and crops planted thereon;
- (iv) an injunction restraining RESB, its servants and/or employees or agents from harvesting crops on the said Land or removing anything thereon and/or otherwise from doing anything or interfering with SYC’s rights thereon;
- (v) costs of the KK Suit; and
- (vi) such further or other relief as the Court deems fit and just.

On 27 July 2016, the KKHC, upon the application of RESB, granted an order converting the KK Suit from an originating summon to a writ action. On 13 December 2016, the KKHC allowed both the KK RESB Suit and KK Suit to be consolidated upon RESB’s application. The KKHC has fixed 12 to 15 September and 20 to 22 September 2017 for trial of both the KK RESB Suit and KK Suit.

HSP has been advised by its solicitors, Messrs Jayasuriya Kah & Co., that the KK Suit is unlikely to succeed.

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10. **Changes in material litigation (including status of any pending material litigation) since the date of the last annual statement of financial position which must be made up to a date not earlier than 7 days from the date of issue of the quarterly report (continued)**

- (c) Pelipikan Plantation Sdn Bhd ["PPSB"], the wholly-owned subsidiary of Hap Seng Plantations Holdings Berhad ["HSP"] is the registered sub-lessee of all those 251 pieces of land measuring approximately 1,364.91 hectares situated in Kg. Natu in the district of Kota Marudu, Sabah ["Pelipikan Sub-Leased Lands"].

A writ of summon was filed on 7 August 2014 in the High Court in Sabah & Sarawak at Kota Kinabalu ["KKHC"] vide suit no. BKI-22NCvC66/8-2014 ["First Suit"] by 94 natives of Sabah ["First Suit Plaintiffs"] claiming interest and ownership, legal and beneficial, in respect of 113 titles which form part of the Pelipikan Sub-Leased Lands ["First Suit Disputed Titles"] against one Hatija Binti Hassan as the first defendant, one Juniah @ Rubiah Bt. Okk Zainal as second defendant and PPSB as the third defendant. Pursuant to a consent order ["said Consent Order"] recorded before the KKHC on 15 May 2015, the First Suit was struck off with no order as to costs.

PPSB was informed by its solicitors, Messrs Shim Pang & Co. on 20 April 2017 that it has been served with a writ of summon filed in KKHC vide suit no. BKI-22NCvC51/4-2017 ["Second Suit"] by 70 natives of Sabah, who form part of the First Suit Plaintiffs ["said Plaintiffs"] claiming legal and beneficial ownership in respect of 86 titles, which form part of the First Suit Disputed Titles ["said 86 Titles"]. The said Plaintiffs named one Sugumar Balakrishnan as the first defendant, Sugumar & Co (Firm) as the second defendant, Hatija Binti Hassan as the third defendant, Juniah @ Rubiah Bt. Okk Zainal as the fourth defendant and PPSB as the fifth defendant. The first and second defendants were the solicitors acting for the First Suit Plaintiffs in the First Suit.

In the Second Suit, the said Plaintiffs alleged, inter alia that the said Consent Order was fraudulently obtained by their previous solicitors, i.e. the first and second defendants without the informed consent and/or instruction of the First Suit Plaintiffs.

The said Plaintiffs are claiming for the following reliefs in the Second Suit:

- (i) a declaration that the said Consent Order was null and void and of no effect;
- (ii) a declaration that all acts, actions, proceedings including land enquiry proceedings, decisions, dealings and/or transactions with the said 86 Titles and any consequential matters relying on or consequential to the said Consent Order are invalid, null and void;
- (iii) an order that the said Consent Order be set aside;
- (iv) an order that the First Suit shall continue and proceed to trial;
- (v) in the alternative, damages against the first and second defendant in the Second Suit jointly and severally to be assessed;
- (vi) costs to the said Plaintiffs; and
- (vii) such further or other relief as the KKHC deems fit and just.

HSP has been advised by its solicitors that the Second Suit is unlikely to succeed.

## 11. Derivatives

The Group entered into forward currency contracts and cross currency interest rate swaps where appropriate to minimise its exposure on receivables, payables, borrowings and firm commitments denominated in foreign currencies. Derivatives are stated at fair value which is equivalent to the marking of the derivatives to market, using prevailing market rates.

Details of derivative financial instruments outstanding (including financial instruments designated as hedging instruments) as at 30 June 2017 are as follows:

|   | <b>Contract/<br/>Notional<br/>Value</b> | <b>Fair Value:<br/>Assets/<br/>(Liabilities)</b> | <b>Gain/(loss)<br/>On<br/>Derivative<br/>Instruments</b> | <b>Gain/(loss)<br/>On Hedged<br/>Items</b> | <b>Net<br/>Gain/(loss)</b> |
|---|---|--|--|--|----------------------------|
|   | RM'000                                  | RM'000   | RM'000   | RM'000                                     | RM'000                     |
| Forward currency contracts              |   |  |  |  |                            |
| of less than 1 year (USD/Euro)          |   |  |  |  |                            |
| - Designated as hedging instruments*    | 161,084                                 | (3,776)  | (6,205)  | 7,134                                      | 929                        |
| - Not designated as hedging instruments | 51,200                                  | 128  | (790)  | 1,198                                      | 408                        |
|   | <u>212,284</u>                          | <u>(3,648)</u>                                   | <u>(6,995)</u>   | <u>8,332</u>                               | <u>1,337</u>               |
| Cross currency interest rate swaps      |   |  |  |  |                            |
| on foreign currency borrowings          |   |  |  |  |                            |
| of 1 year to 4 years (SGD/USD)          |   |  |  |  |                            |
| - Designated as hedging instruments**   | <u>1,476,800</u>                        | <u>80,319</u>                                    | <u>(80,677)</u>  | <u>85,858</u>                              | <u>5,181</u>               |

\* *The hedging relationship is classified as fair value hedge where the gain/(loss) is recognised in profit or loss.*

\*\* *The hedging relationship is classified as cash flow hedge where the gain/(loss) is recognised in other comprehensive income which flow into cash flow hedge reserve.*

The Group has no significant concentration of credit and market risks in relation to the above derivative financial instruments as the forward currency contracts and cross currency interest rate swaps are entered into with reputable financial institutions and are not used for speculative purposes. The cash requirement for settling these forward currency contracts and cross currency interest rate swaps is solely from the Group's working capital.

## 12. Gains/Losses arising from fair value changes of financial liabilities

As at the end of the interim period, the Group does not have any financial liabilities that are measured at fair value through profit or loss other than the derivative financial instruments as disclosed in Note 11 above.

13. **Disclosure of realised and unrealised profits or losses (unaudited)**

|   | <b>As at<br/>30.6.2017</b> | <b>As at<br/>31.12.2016</b> |
|---|----------------------------|-----------------------------|
|   | RM'000                     | RM'000<br><i>(Audited)</i>  |
| Total retained profits of the Company and its subsidiaries:           |                            |                             |
| - Realised  | 3,646,324                  | 3,214,915                   |
| - Unrealised  | 222,551                    | 226,291                     |
|   | <u>3,868,875</u>           | <u>3,441,206</u>            |
| Total share of retained profits from associates and a joint venture   |                            |                             |
| - Realised  | 24,646                     | 75,170                      |
| - Unrealised  | 38,016                     | 38,201                      |
| - Breakdown unavailable*  | 31,720                     | 30,183                      |
|   | <u>3,963,257</u>           | <u>3,584,760</u>            |
| Less: Consolidation adjustments                                       | (1,610,002)                | (1,642,148)                 |
| Total Group retained profits as per consolidated financial statements | <u>2,353,255</u>           | <u>1,942,612</u>            |

\* This represents the share of retained profits of Lam Soon (Thailand) Public Company Limited ["LST"], an associate which is listed on the Stock Exchange of Thailand. The information required by Bursa Securities was not made available by LST due to the requirement to comply with the Guideline on Disclosure of Information of Listed Companies issued by the Stock Exchange of Thailand.

14. **Provision of financial assistance**

Moneylending operations

(i) The Group moneylending operations are undertaken by the Company's wholly-owned subsidiaries, Hap Seng Credit Sdn Bhd, Hap Seng Automotive Acceptance Sdn Bhd and Hap Seng Credit (Australia) Pty Ltd in the ordinary course of their moneylending businesses. The aggregate amount of outstanding loans as at 30 June 2017 given by the Company's moneylending subsidiaries are as follows:

|   | <b>Secured</b>   | <b>Unsecured</b> | <b>Total</b>     |
|---|------------------|------------------|------------------|
|   | RM'000           | RM'000           | RM'000           |
| (a) To companies                                | 1,659,378        | -                | 1,659,378        |
| (b) To individuals                              | 231,537          | 1,045            | 232,582          |
| (c) To companies within the listed issuer group | 212,906          | 366,712          | 579,618          |
| (d) To related parties                          | -                | -                | -                |
|   | <u>2,103,821</u> | <u>367,757</u>   | <u>2,471,578</u> |

14. **Provision of financial assistance (continued)**

Moneylending operations (continued)

(ii) The total borrowings of the moneylending subsidiaries are as follows:

|   | <b>As at<br/>30.6.2017</b> |
|---|----------------------------|
|   | RM'000                     |
| (a) Loans given by companies within the Group to the moneylending subsidiaries                          | 484,927                    |
| (b) Borrowings which are secured by companies within the Group in favour of the moneylending operations | -                          |
| (c) Unsecured bank borrowings guaranteed by the Company   | 1,300,700                  |
| (d) Unsecured borrowings with other non-bank financial intermediaries guaranteed by the Company         | 59,810                     |
|   | <u>1,845,437</u>           |

(iii) The aggregate amount of loans in default for 3 months or more are as follows:-

|  | RM'000        |
|--|---------------|
| (a) Balance as at 1.1.2017                                     | 43,424        |
| (b) Loans classified as in default during the financial year   | 20,836        |
| (c) Loans reclassified as performing during the financial year | (10,858)      |
| (d) Amount recovered   | (5,078)       |
| (e) Amount written off   | -             |
| (f) Loans converted to securities                              | -             |
| (g) Balance as at 30.6.2017                                    | <u>48,324</u> |
| (h) Ratio of net loans in default to net loans                 | <u>1.96%</u>  |

*(The remainder of this page has been intentionally left blank)*

14. **Provision of financial assistance (continued)**

Moneylending operations (continued)

(iv) The top 5 loans are as follows:-

| Ranking         | Type of Facility | Limit RM'000 | Outstanding Amount RM'000 | Security Provided (Yes/No) | Value of Security RM'000 | Related Party (Yes/No) | Term of Repayment (month) |
|-----------------|------------------|--------------|---------------------------|----------------------------|--------------------------|------------------------|---------------------------|
| 1 <sup>st</sup> | Term Loan        | 300,000      | 226,716                   | No                         | -                        | Yes                    | 36                        |
| 2 <sup>nd</sup> | Term Loan        | 203,500      | 192,183                   | Yes                        | 467,834                  | Yes                    | 72                        |
| 3 <sup>rd</sup> | Term Loan        | 115,300      | 114,434                   | No                         | -                        | No                     | 72                        |
| 4 <sup>th</sup> | Term Loan        | 262,000      | 76,092                    | No                         | -                        | Yes                    | 12 - 30                   |
| 5 <sup>th</sup> | Term Loan        | 94,700       | 56,837                    | No                         | -                        | Yes                    | 12 - 60                   |

15. **Earnings per share ["EPS"]**

|  | Quarter ended |           | Year-to-date ended |           |
|--|---------------|-----------|--------------------|-----------|
|  | 30.6.2017     | 30.6.2016 | 30.6.2017          | 30.6.2016 |
| Profit attributable to owners of the Company (RM'000)                                  | 629,720       | 606,601   | 784,095            | 746,807   |
| Weighted average number of ordinary shares in issue for basic EPS computation ('000)   | 2,489,679     | 2,310,256 | 2,489,679          | 2,242,151 |
| Dilutive potential ordinary shares - Assumed exercise of warrants                      | -             | 31,879    | -                  | 31,662    |
| Weighted average number of ordinary shares in issue for diluted EPS computation ('000) | 2,489,679     | 2,342,135 | 2,489,679          | 2,273,813 |
| Basic EPS (sen)  | 25.29         | 26.26     | 31.49              | 33.31     |
| Diluted EPS (sen)  | N/A           | 25.90     | N/A                | 32.84     |

(a) Basic EPS

The basic EPS is calculated by dividing the profit for the period attributable to owners of the Company by the weighted average number of ordinary shares in issue during the period excluding treasury shares held by the Company.

(b) Diluted EPS

The diluted EPS was calculated by dividing the profit for the period attributable to owners of the Company by the weighted average number of ordinary shares in issue during the period after adjustment for the effects of dilutive potential ordinary shares comprising warrants.

The Company does not have any diluted EPS upon the expiry of the warrants on 9 August 2016.



**16. Dividend**

The Directors do not recommend any interim dividend for the period under review.

**17. Auditors' report on preceding annual financial statements**

The auditors' report in respect of the financial statements of the Company for the preceding financial year ended 31 December 2016 was not subject to any qualification.

**BY ORDER OF THE BOARD**

**LIM GUAN NEE**  
**QUAN SHEET MEI**  
Secretaries

Kuala Lumpur  
24 August 2017